

Curriculum Vitae

Artem Danylchenko

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Profile Summary:

Seasoned professional with over 10 years practice in procurement, operations, and projects management; extensive experience in international projects and donors-funded initiatives development. Adept at fostering strategic partnerships, enhancing organizational efficiency, and aligning project outcomes with stakeholder interests.

Professional Experience:

[Independent consultancy practice \(Operations, Procurement, Project management\)](#)

[June 2021 – Present](#)

- Comprehensive advisory practice on international (UNDP - PHL/DK/KZ/SK) and local projects (Various NGOs, Government Projects).
- Comprehensive operational analyses to identify areas for improvement and increase program efficiency.
- Operational strategies reviews, standard operating procedures (SOPs), business continuity plans (BCPs), annual work plans (AWPs), and team structures development.
- Streamlining of procurement operations, enhancing agility and responsiveness.
- Pioneered digitalization projects to modernize procurement, ensuring operational coherence across units.
- Leading stakeholder engagement initiatives and managed donor relationships, resulting in improved community outreach and project outcomes.
- Management of critical donor-funded projects, aligning procurement strategies with donor expectations and achieving high satisfaction rates.
- Preparation of project proposals, securing funding and assembling project teams.
- Designed and implemented successful fundraising strategies, increasing donor contributions by 30%.

[Head of Procurement Department, Deputy Head of Operations, United Nations Development Programme \(UNDP\), UA](#)

[May 2017 – May 2021](#)

- Developed and executed strategies that achieved significant cost and performance efficiencies.
- Spearheaded the transition to a paperless office environment.
- Cultivated key donor relations, resulting in a sustained 20% increase in funding for development projects.
- Led the execution of multiple development projects, from concept to delivery.
- Developed comprehensive project strategies, securing funding and resources.
- Cultivated strong donor relationships, resulting in a 20% increase in funding for development initiatives.
- Implemented project management best practices, enhancing overall project success rates.
- As Deputy Operations Manager, implemented operational reforms that amplified departmental performance.

- As Head of a multi-agency Working Group, fostered partnerships that amplified organizational capabilities and resource acquisition.
- As Taskforce Lead, steered a complex operational challenge, ensuring service continuity and meeting critical donor deliverables.

Senior Sourcing Specialist (FM & BM Categories Lead), Erste Group Procurement (EGP), AT

May 2016 – May 2017

- Directed strategic sourcing initiatives, delivering substantial cost savings.
- Implemented a category management approach, optimizing procurement operations across multiple countries.
- Successfully negotiated procurement contracts for donor-funded initiatives, ensuring compliance and efficient resource allocation.

Procurement/Sourcing Specialist (IT Category), Erste Group, AT/SK

May 2013 – May 2016

- Procurement categories management, compliance function development.
- Developed and executed IT procurement strategies and projects, aligning them with cutting-edge technology trends and cost-saving objectives.
- Managed key supplier relationships, securing favorable terms and fostering long-term partnerships.
- Built and maintained key supplier relationships, securing favorable terms and fostering long-term partnerships.

Procurement Specialist, Erste Bank, Ukraine

September 2011 – May 2013

- Leading group standards implementation.
- Enhanced procurement processes, improving supplier selection and contract management.
- Collaborated on the development and implementation of an e-procurement system, increasing efficiency and regulatory compliance.

Education:

Master's degree in Law from Kyiv National Linguistic University, Ukraine

Professional Certificates:

- Prince 2 Certified in Project Management
- Senior Professional in Supply Management, Chartered Institute of Procurement & Supply (CIPS)

Languages:

- Native in Ukrainian
- Fluent in English
- Fluent in Russian

References:

Available upon request